

SAMplicity One

Our SAMplicity One service can provide you with the intelligence you need to understand what software you own, where it is deployed and how it is being used. This will help you identify the financial, contractual and legal risks associated with those assets, but also optimisation and cost saving opportunities. We can cover either a single vendor or a selection, and it's ideal if you're facing a true up or software/renewal.

During the project, you'll receive the following deliverables:

◆ Estate Review & Gap Analysis

An overview of your data sources, devices and software; plus any identified gaps.

◆ Effective Licence Position (ELP)

A review of the balance between licence entitlement and software deployment to identify opportunities for risk mitigation, optimisation and cost savings.

◆ Second Hand Resale Report

A list of any applicable surplus licences and a quote for the value at which they could be resold.

◆ Management Report

The key notes from the review, including recommendations for going forward.

All of this
can equal:

- ◆ A return on investment of up to 20% of your software spend
- ◆ A better negotiating power when entering/renewing agreements
- ◆ Becoming less attractive for targeted vendor audits
- ◆ A shortened timescale for any audits that do occur

We are independent SAM consultants that don't rely on any particular tool or dataset, and crucially don't sell software. Just honest conversations with no hidden agenda.

Get in
touch today:

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